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MEN OF THE HOUR.



LEONARD C. BAILEY ESQ.

A Leader in the Commercial Activities of the Nation's Capital and a Inventor of Note.

A FOLLOWER OF NONE

NATURAL LEADER IN BUSINESS AND INVENTION.

Mr. Leonard C. Bailey's Rise to Influence and Wealth Diffuses Financial Benefits to the Race Through Many Channels—Loyal to Church Home and Society.

It occurs to us that there is a growing—shall we not say alarming?—tendency all along the line among our white fellow citizens in this country to depreciate the Negro. Where we once found warm sympathy and encouragement do we not now meet with indifference or at most the cold formal smile of abstract courtesy?

We who are in the "thick of the fight," in the forefront, as it were, of the Negro's "broad field of battle" know how unjust this situation is to

us and yet how difficult to get an audience that our merits may be disclosed! Let us not despair. We are well informed as to the vast strides which the race is making in all parts of the country along all lines of development, in the education both of hands and heads, in the acquisition of material wealth, in the upbuilding of character and in the intelligent worship of our Heavenly Father.

We must not, however, fail to avail ourselves of every opportunity presented to bring to the knowledge of mankind in general and of white Americans particularly, the evidences of our progress.

In our own immediate community is not our pride stimulated and our hopes for the race gratified when we consider how many worthy and conspicuous examples we have of our sterling progress? We have men eminent in law, the pulpit, in medicine, skillful in all of the arts of peace, reliable and trustworthy in all business transactions, to say nothing of their high standing in both the National and District Governments, where opportunities have been given them to show their metal; and what a blessing

to reflect how few there are who do not measure up to the very highest standards of honesty and morality.

That most industrious and capable gentleman, Mr. Andrew F. Hilyer, has done the race an incalculable service in his book of last year entitled "Colored Washington—Efforts for Social Betterment."

Measured by all the highest standards, we are confident that no Negro in this community approaches more nearly the ideal man than our good friend and public-spirited citizen Mr. Leonard C. Bailey.

His is the example which should be kept constantly before our young children—and indeed before our "children of larger growth." It is easy to conceive that it was at a very early period in Mr. Bailey's career that he discovered—

"Tis not in our stars but in ourselves that we are underlings," for it was but shortly after he reached manhood that he began to be respected for his honesty, his steadiness and his thrift.

It was clear that he was never content to be a follower because he was still in his early manhood when he became the proprietor of his own business.

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THE PRICE OF SUCCESS

GOLDEN RULES ADOPTED BY DR. G. W. CABANISS.

Strict Attention to Business, Sensible Economy, for all Mankind, and Respect for Women the Basic Principles of His Life—A Beautiful Example for Our Youth.

The city of Washington is distinguished not only for the large number of acute and virile business men among its colored citizens but also for the high degree of culture which exists among our race. This is easily explained. It has been ever since the close of the war in 1865 a veritable Mecca for the brightest and most ambitious of our people and that noble foundation, the great and beneficent Howard University with its broad principles and exceptional facilities, emerges into that character which we

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DR. G. W. CABANISS.

Learned in the Healing Art. Whose Success Has Been Built Upon Solid Principles.